Kyoto University Graduate School of Economics ★ ★ ★

## APPLY KNOWLEDGE MANAGEMENT AND SOCIAL-NETWORK-SERVICE IN IMPROVING LABOR PRODUCTIVITY OF VIETNAMESE SME

DISSERTATION SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR THE DEGREE OF

## DOCTOR OF PHILOSOPHY IN ECONOMICS

Prepared by: Pham Quoc Trung Supervised by: Prof. Yoshinori HARA Prof. Hideki FUJII

## Abstract

In today's knowledge era, knowledge management (KM) is increasingly considered the best strategy for improving the labor productivity of an enterprise. However, the effectiveness of KM on labor productivity is not known exactly. Despite the growing interest in KM research, there are knowledge gaps, especially in the context of a developing country like Vietnam, in knowing how to implement a knowledge management system (KMS) successfully for improving the labor productivity of the organization. Therefore, it is necessary to do further research on this subject.

On the other hand, in comparison with other countries in the Southeast Asia region, the labor productivity of Vietnam is currently at a very low level. It requires a new management method for improving the labor productivity for sustainable development towards a knowledge society. Therefore, this research tries to apply KM to improve the labor productivity of Vietnamese enterprises, especially small and medium sized enterprises (SMEs) because of its important role in developing the Vietnam economy.

In order to successfully implement a KMS, a technology readiness, especially information-communication-technology (ICT) maturity, is a requisite. Furthermore, a suitable technical platform is also necessary for integrating various technologies for KMS and supporting knowledge management processes. Recently, social network service (SNS) has been considered not only as a popular technique for communication and collaboration, but also as a suitable platform for implementing a KMS in the enterprise. Therefore, this thesis tries to apply SNS in implementing a KMS and adapting business processes for better labor productivity.

In summary, this research focuses on (1) knowing the current situation of ICT use of Vietnamese SMEs and searching for opportunities to build a KMS based on SNS, (2) exploring the relationship between KM and labor productivity of Vietnamese enterprises, and (3) suggesting an integrated framework for successfully implementing a KMS based on SNS in Vietnamese SMEs.

The method of this research is an inductive method based on analysis results of various sources, such as: literature reviews, empirical studies, technological trend analysis, hypothesis tests, system analysis and design, etc.

Some tangible results of this research are providing: a tool for measuring the ICT maturity of SMEs, a model for knowing relationships between KM and labor productivity, a case study of Vietnamese SME about ICT maturity and KMS implementation, an integrated framework for implementing a KMS based on SNS, and a demo KMS based on SNS for Vietnamese SME.

I wish to express my gratitude to the staff of Graduate School of Economics and Graduate School of Management of Kyoto University, especially to my supervisors, Prof. Yoshinori Hara and Prof. Hideki Fujii, and a thesis reviewer, Prof. Hiroshi Ohnishi, who gave me many directions, comments and valuable pieces of advice for this thesis. They have encouraged and helped me greatly during my studying and living in Kyoto, Japan.

I am indebted to JICA and its members, who gave me the scholarship for doing research in Japan and provided me with the necessary conditions to live and to integrate with the life in Japan.

I would like to thank the Vietnam Ministry of Planning and Investment, especially to my workplace - School of Industrial Management of HCMC University of Technology, which has offered me the opportunity of doing PhD. research at Graduate School of Economics of Kyoto University.

I would like to thank those Vietnamese enterprises who provided their useful information as case studies for this research. My sincere thanks are also conveyed to the employees and managers of those enterprises located in HCMC of Vietnam, who joined my surveys and answered the questionnaires, or participated in the interviews of this research for discussing the solutions for improving the labor productivity of Vietnamese enterprises.

Personally, I would like to thank my parents, my sisters, my fiancée, my relatives and my friends, who always encouraged me and prayed for me to complete my thesis. Without their encouragements, this thesis could not have been finished on time.

Thank you very much for everything!